

Fiji Trade – Blank Sailings from NZ & General Rate Increase (GRI)

02nd June 2020

Dear Valued Customers,

The coronavirus impact across the South Pacific trade has caused a significant downturn in demand for shipping. This development is not only a regional issue, but is consistent with global trends where cargo volumes have reduced by more than 20%. Unfortunately, we do not expect the market to recover this year. We remain committed to ensuring that we meet the shipping needs of our customers across all of the markets that we service. For our trades servicing Fiji, we have taken the following actions.

The New Zealand-Fiji feeder service will be reduced from four sailings per month to three, and the Australia-Fiji service will continue to operate on an 18 day frequency. Our objective is to maintain the highest service levels possible while reducing operating costs necessary to ensure that we are able to provide an economically sustainable service over the medium term.

While the reduction in the number of sailings coupled with the lower fuel price is making a material difference in operating costs, we also need to implement a modest rate increase.

On the New Zealand to/from Fiji trade a GRI of USD 200 per teu will apply from the 01st July 2020, effective from Capitaine Tasman V32 sailing Tauranga on the 03rd July 2020.

On the Australia to/from Fiji trade a GRI of USD 250 per teu will apply from the 01st July 2020, effective from Kokopo Chief V25 V32 sailing Melbourne on the 05th July.

As per our notice on Friday 29th May, the Low Sulphur Recovery (LSR) surcharges will be zero-rated effective from July 01st 2020

With your ongoing support, we are confident that our initiatives to reduce operating costs coupled with a modest rate increase will allow us to sustain service frequency and capacity to meet Fiji supply chain needs while we look forward to the recovery.

Thank you for your continued support.

Yours sincerely,

Pacific Direct Line

PACIFIC DIRECT LINE LTD IS AGENT FOR PDL INTERNATIONAL PTE LTD, SINGAPORE

P O Box 137085, Parnell, Auckland 1151
Level One, 29 Heather Street, Parnell, Auckland New Zealand
Ph: 64 9 308 3939, email: info@pdl123.co.nz

www.PDL123.com